

ACCESSORIES

AUG/SEPT 2017 \$7.50

**SPECIAL
MARKET
ISSUE**

**WELLNESS:
HEALTH IS
WEALTH**

**VINTAGE:
WHAT'S OLD
IS NEW**

**TRAVEL
TAKES OFF**

**ACCESSORIES
A TO Z**

*the List:
TOP 100*

*Light
& Airy*

ACCESSORIES

**FLOAT INTO VIEW
WITH AN EDGE**

the list: TOP 100

2017 ACCESSORIES BRANDS & PLAYERS

... with Spring/Summer 2018 Trend Boards

1928

Founded: 1968; **Owner:** Melvyn Bernie
VP of Sales: Lisa Standen

Accessories brands, licenses and classifications:
Proprietary brands—1928, 2028, Antiquities, Signature
1928, 1928 Hair, 1928 Bridal, T.R.U. Private Brands
program (all fashion jewelry). Licensed brand—
Downton Abbey (fashion jewelry).
Contact: 818-841-1928, www.1928.com

ACCESSORY COLLECTIVE, DIV. OF GMPC, LLC

Founded: 1974; **Owners:** Flash Mandel, Steve
Wegner, Mark Lipschitz

Accessories brands, licenses and classifications:
Ladies, mens and kids—coldweather accessories
(hats, scarves, gloves), legwear (boot socks, legwarm-
ers, socks, multi-packs), toppers (ruanas, ponchos),
hats (baseballs, straw, wool, cut and sew), scarves
(knit, woven, jacquard), belts, hair.
Contact: 646-461-6373,
www.theaccessorycollective.com, www.gmpc.com

AHQ—ACCESSORY HEADQUARTERS

Founded: 2011; **CEO:** Abe Chehebar

Accessories brands, licenses and classifications:
Proprietary brands—Hayden by Hayden Harnett
(ladies handbags and accessories), Go!Sac (travel
bags and handbags and accessories). Licensed
brands—Christian Lacroix (ladies handbags, men's
bags, cosmetic bags and accessories), Catherine
Malandrino (ladies handbags and accessories), Carlos
Falchi (ladies handbags, cosmetic bags, accessories),
Revlon (cosmetic bags).
Contact: 212-328-1560, www.AHQ.com

AKA MYSTIQUE ACCESSORIES LLC

Founded: 2004; **Managing Partner:** Paul
Aberbach; **Partner/Creative Director:** Tahseen Ali-
Khan; **Operations Director:** Wolfgang Kraft;
Executive Vice President: Ric DiPierro
Accessories brands, licenses and classifications:
Proprietary brands—Paul & Pitù Naturally, Ali-Khan

Collectibles, Ali-Khan New York, Me Too Accessories,
Khan for Men, Me Too Active (designer, social, trend
jewelry and accessories, hair accessories, active,
men's jewelry and accessories).
Contact: 212-685-2100, www.akamystique.com

ALEX AND ANI

Founded: 2004; **Founder, CEO and Chief Creative
Officer:** Carolyn Rafaelian

Accessories brands, licenses and classifications:
Proprietary brands—Alex and Ani, Charity by Design,
Vintage Sixty-Six. Licensed brands—Disney Theme
Park Merchandise, Major League Baseball, National
Football League, United States Olympic Committee,
40+Colleges, 18 sororities through Affinity Consultants,
5 military branches, Warner Brothers, Romero Britto
(jewelry, handbags, accessories).
Contact: 800-725-7822, www.alexandani.com

AMIEE LYNN

Founded: 1993; **Owners:** Michael and Steven
Spolansky; **President:** Steven Spolansky

Accessories brands, licenses and classifications:
Divisions: **29 Palms** (scarves, wraps, coldweather,
hats), Amiee Lynn (belts), Gem Bella (jewelry, hair
accessories), Lake Shore Drive (belts, jewelry),
Modern Heritage (belts), SweetCakes (belts, jewelry,
legwear). Private Brands. Licensed brands—Ellen
Tracy (belts, coldweather, hats, umbrellas, travel
accessories, jewelry), Nautica (belts, scarves, cold-
weather, hats), Izod (umbrellas), XOXO (jewelry,
umbrellas), G.H.Bass (men's and ladies legwear,
men's hats, men's coldweather), Nine West (scarves,
belts, coldweather), Romeo & Juliet (belts, jewelry),
Hush Puppies (cold weather, scarves, hats, belts,
jewelry)

Leg Apparel (Jones New York, Ellen Tracy, Nautica,
Lucky Brand, Nine West & kids legwear and Jessica
Simpson legwear and coldweather, plus Stanley
Tool, Hush Puppies and private brands).

Real Tree (socks, men's and women's accessories,
base layer, umbrellas, jewelry, activewear).

Life Fitness (ladies and men's activewear and private
brand ladies and men's activewear), Ellen Tracy ladies
activewear, B. Active (men's and ladies private brand
activewear), Hush Puppies Athleisure, and Tahari
Sport Active Wear ladies.

Contact: 212-268-4747, www.amieelynn.com

ATHRA

Founded: 1984; **Owner, President & CEO:** Arlena
Koumi; **VP Sales/Operations:** Scott Turi; **Director of
Merchandising & Design:** Tracy McCreary;

Designers: Joanne Joseph, Ninos DeChammo
Accessories brands, licenses and classifications:
Proprietary brands—Athra, Athra Luxe, Joey J,
Everlasting Flowers, Ninos DeChammo (private label
fine, bridge and costume jewelry).
Contact: 201-964-9770; www.athra.com

BAUBLEBAR

Founded: 2011; **Co-Founder & CEO:** Amy Jain; **Co-
Founder & CMO:** Daniella Yacobovskoy

Accessories brands, licenses and classifications:
Proprietary brand—BaubleBar (jewelry).
Contact: 646-846-2044, www.baublebar.com

BAY SALES

Founded: 1978; **Owner & President:** Errol
Salm; **Owner & Vice President:** Steve Friedland

Accessories brands, licenses and classifications:
Proprietary brands—Artisan Collection (social jewelry,
fashion jewelry, glass faceted crystal jewelry), By the
Bay (social fashion jewelry, fashion trends), boxed jew-
elry and multiples, private label and replenishment
programs.
Contact: 212-695-8792, www.baysalesinc.com

BERKSHIRE FASHIONS

Founded: 1944; **President:** Ike B. Dweck

Accessories brands, licenses and classifications:
Mattel—Thomas and Friends; Disney—Cars, Disney
Princess, Doc McStuffins, Frozen, Jake and the
Neverland Pirates, Mickey, Minnie, Sofia the First,
Elena of Avalor, Finding Dory, Miles from
Tomorrowland, The Descendants, The Lion Guard,
Coco, Tangled the TV series, Moana; Lucas Films—
Star Wars Classic, Rogue One: A Star Wars Story,
Star Wars Episode VIII; Marvel—Spider-Man, Captain
America, Marvel Comics, Marvel Retro Comics, The
Avengers, Antman, Guardians of the Galaxy 2, Dr.
Strange, Thor: Ragnarok, Spider-Man Homecoming;
WB—Batman, Green Lantern, Justice League,
Superman, Super Girl, Bat Girl, Wonder Woman, DC
Superhero Girls; Hasbro—My Little Pony, Transformers:
The Last Knight and Transformers Universe; Daniel

2017 TOP 100 BRANDS & PLAYERS

Tiger's Neighborhood; DreamWorks—Trolls; Ty—Beanie Boos; Peanuts; Sesame Street; Peppa Pig; Betty Boop; WWE; Sanrio—Hello Kitty; Nickelodeon—Teenage Mutant Ninja Turtles, Dora the Explorer, Dora and Friends, Paw Patrol, Blaze and the Monster Machines, Spongebob Squarepants, Shimmer & Shine; Saban—Power Rangers; Crayola; MGA—Num Noms, Project Mc2.

Contact: 212-221-1542

BETESH GROUP

Founded: 1970s; **Owner:** The Betesh Family; **President & CEO:** Elliot Betesh

Accessories brands, licenses and classifications: Licensed brands—Born, B.O.C., Kensie, Wallflower (handbags and small leathersgoods).

Contact: sales@beteshgroup.com, 212-686-4666

BRAHMIN

Founded: 1982; **Co-Founders:** Joan and Bill Martin, **CEO:** Susan Thacker

Accessories brands, licenses and classifications: Proprietary brand—Brahmin (women's handbags, small leathersgoods, accessories, jewelry, travel, gifts)

Contact: 800-229-2428; www.brahmin.com

BRIGHTON COLLECTIBLES

Founded: 1972 as Leegin Creative Leather Products **Owner & Founder:** Jerry Kohl; **President, Sales and Marketing:** Laura Koenig Young; **President, Chief Operating Officer:** Craig DeMerit

Accessories brands, licenses and classifications: Proprietary brands—Brighton (handbags, footwear, wallets, small leather good, belts, jewelry, charms, watches, eyewear, gifts and home accessories for women and men), Leegin (men's belts), Honest (men's belts), Onyx by Brighton (men's belts); Licensed brands—Justin Belts, Tony Lama Belts and Chippewa Belts

Contact: 903-521-1971, www.brighton.com

BUENO OF CALIFORNIA

Founded: 1995; **Owner & President:** Joe Pagliaro; **Showroom Contact:** Jackie Kontizas

Accessories brands, licenses and classifications: Proprietary brands—Bueno, GAL—Great American Leatherworks, PARADOX, Joelle Hawkens by Treesje, and Treesje (handbags, small leathersgoods, travel).

Contact: 212-695-6011

BUXTON

Founded: 1898; **President:** Eric Lund

Accessories brands, licenses and classifications: Proprietary brands—Buxton (handbags, accessories), Dopp (men's travel kits, accessories). Licensed brands—Adrienne Landau (handbags, accessories), NDK Nidecker (men's accessories). Optical eyewear by Eye Q; men's gifts. Hautman Wildlife (men's accessories).

Contact: 413-734-5900, 800-426-3638
www.buxtonstyle.com, www.buxton.co

CAMUTO GROUP

Founded: 2001; **CEO & Founder:** Vince Camuto (1936-2015); **CEO & Chairman:** Alex Del Cielo; **President & Chief Merchandising Officer:** Ed Ferrell

Accessories brands, licenses and classifications: Proprietary brands—Vince Camuto®, Louise et Cie®, Two By Vince Camuto®, Vince Camuto™ Men's, Imagine Vince Camuto® and 1. STATE®. Licensed brands—Jessica Simpson®, BCBGeneration®, BCBG-MAXAZRIA® (footwear); Lucky Brand® and ED Ellen DeGeneres™ (footwear, handbags). Camuto Group acquisitions and partnerships—Sole Society (digital), Bernard Chau Inc. (apparel), Mercedes Castillo (advanced contemporary lifestyle).

Contact: 203-413-6500; www.vincecamuto.com

CARA ACCESSORIES

Founded: 2001; **President:** Panna Doshi; **Vice President & Designer:** Geeta Springer

Accessories brands, licenses and classifications: Proprietary brand—Cara and Cara Couture (jewelry, hats, handbags, hair accessories, scarves).

Contact: 212-268-2825, pannadoshi@gmail.com

CAROL DAUPLAISE

Founded: 1978; **President:** Richard Dauplaise

Accessories brands, licenses and classifications: Proprietary brand—Carol Dauplaise Ltd. (jewelry).

Licensed brands—Ruby Rd. (jewelry), Accessory PLAYS (collegiate jewelry).

Contact: 212-564-7301,
www.caroldauplaisejewelry.com

CAROLEE

Founded: 1972; Parent company: Brooks Brothers Group; **CEO:** Matteo Del Vecchio; **Marketing & PR:** Jill Ginsberg; **Brand Directors:** Katia Poulard, Paul Caravetta; **Director of Purchasing:** Monica Flood

Accessories brands, licenses and classifications: Proprietary brands—Alexis Bittar, Carolee New York. Licensed brands—A.B.S. by Allen Schwartz, Lauren by Ralph Lauren, Brooks Brothers, Trina Turk (jewelry).

Contact: 212-885-2517

CATHERINE STEIN DESIGNS / F.A.F. INC

Founded: 1971; Parent Company: F.A.F. Incorporated **Founder:** Arthur Fiorenzani; **Chief Development Officer:** JoEllen Fiorenzani; **Vice President of Sales:** Noel Bentley

Accessories brands, licenses and classifications: Proprietary brands—Catherine Stein Designs, Stein & Blye (private label jewelry and accessories).

Contact: sales@faf.com; Catherine Stein Designs 800-949-3311; F.A.F. Incorporated 401-949-3000

CHAN LUU, LLC

Founded: 1996; **Chief Executive Officer:** Taylor Whisenand; **President:** Chan Luu; **Chief Financial Officer:** Dennis Dunn; **Creative Director:** Tessa Tran; **Senior VP Wholesale:** Terry Farley

Accessories brands, licenses and classifications: Proprietary brand—Chan Luu (jewelry, accessories, ready-to-wear).

Contact: New York 212-398-3163; Los Angeles 213-624-0856, www.chanluu.com

THE CHATEAU GROUP

Founded: 1990; **Vice President & COO:** Sebastian Wang

Accessories brands, licenses and classifications: Proprietary brands—Chateau, Isti, Sundown Wilds (handbags, backpacks, evening bags and small leather goods). Licensed brands—UNIONBAY®, Betty

Boop™, REALTREE®, Margaritaville® (handbags, backpacks, insulated totes and small leather goods). **Contact:** 212-967-6705, info@chateauus.com

COACH

Founded: 1941; **Chief Executive Officer:** Victor Luis; **Executive Creative Director:** Stuart Vevers **Accessories brands, licenses and classifications:** Proprietary brand—Coach (handbags, small leathersgoods, accessories and lifestyle collections). Licenses—Footwear by Jimlar; eyewear by Luxottica; watches by Movado; beauty/fragrance by Inter Parfums. Stuart Weitzman brand of luxury footwear. **Contact:** 212-594-1850, www.coach.com

COLLECTION 18

Founded: 1982; **Owner & President:** Drew Pizzo; **Executive VP of Sales:** Ron D'Angelo

Accessories brands, licenses and classifications: Proprietary brands—Collection 18 and Sol and Mer. Licensed brands—Vince Camuto, BCBGeneration, BCBGMaxAzria, Theodora & Callum, Kensie, Nanette Lepore, Max Studio by Leon Max (ladies scarves and wraps, fashion hats, coldweather knit accessories, beach accessories)

• ACCESSORY STREET, division of Collection 18 **Contact:** 212-686-8990, www.collection18.com

• ROBERT ROSE, jewelry division of Collection 18 **Executive Vice President:** Suzanne King

Accessories brands, licenses and classifications: Proprietary brand—Robert Rose (fashion jewelry). Licensed brands—Kensie and Nanette Lepore (fashion jewelry).

Contact: 212-947-7700, www.robertrose.com
• COLLECTION 18 HANDBAG GROUP

President: Lisa Nunziata; **VP Product Development:** Valerie Monasterio; **VP Sales:** Laurie Pridgeon; **Design Director:** Suzanne Torrison

Accessories brands, licenses and classifications: Proprietary brands—Emma Fox, ENVY, Angel by L Martino. Licensed brands—Carlos by Carlos Santana, Iris Apfel, private label (all handbags) **Contact:** 212-686-8990

COLORS IN OPTICS

Founded: 1976; **Owner & CEO:** Sanford Hutton; **Designer & Vice President:** Rhona Hutton; **Chief Creative Officer:** Jade Hutton

Accessories brands and licenses: Proprietary Brand—Colors in Optics. Licensed brands—Azzaro, Crayola, Elie Tahari, Illi.i.Optics by will.i.am, Jessica Simpson, Kiton, Laundry by Shell Segal, Laundry by Design, Missoni, Rocawear, Unionbay, Vince Camuto, South Pole, Sam Edelman, Circus by Sam Edelman, Nanette Lepore, Nanette Nanette Lepore (all eyewear).

Contact: 866-393-3374, www.colorsinoptics.com

CRISLU

Founded: 1961; **Owners:** Bryan & Jeff Crisfield; **Creative Director:** Amireh Parstabar; **National Accounts Manager:** Janice Grimes

Accessories Brands licenses and classifications: CRISLU, Miss CRISLU, Disney by CRISLU (cubic zirconia jewelry finished in pure platinum, 18kt yellow or rose gold).

Contact: 310-322-3444, www.crislu.com

DANECRAFT

Founded: 1934; **Owner:** Victor Primavera; **President:** Bob Soltys; **National Sales Manager:** Jerry Sestric

Accessories brands, licenses and classifications: Proprietary brands—Primavera...Italy a Danecraft Company (sterling, 24 karat gold over sterling and Pure 100), Pure 100 by Danecraft, Danecraft Daily Wear (DDW) (fashion and bridge jewelry).

Contact: 401-941-7700, www.danecraft.com

DML MARKETING GROUP

Founded: 1984; **CEO:** Mark Hierbaum; **President:** Barbara Russillo; **VP Sales:** Mary Dabrowski-Scotti, Karen Mead; **VP Production:** Susie Koo, April Edwards, Nubia Ramirez, Liz Perez; **Design:** Janice Striegel, Sarah Back, Robin MacManus; **Men's Merchandise Manager:** Matt Russillo
Accessories brands, licenses and classifications: Proprietary brands—Active Ingredients Sport Socks, Keep Your Socks ON! (socks, tights, slipper socks), Legale Organic Cotton Socks, Legale Pillow Sole Socks, Legale Plush Lined Tights, Leggings and Socks, Legale Socks, OTK, Boot Toppers, Tights, Leggings and Slippers, Legale Toe-tally Kids Socks and Tights. Licensed brands—Laura Ashley Collection (socks, tights and slipper socks), Polka Dot Shop, Gotham Standard Men's Collection.
Contact: 212-714-2010

DOONEY & BOURKE

Founded: 1975; **President:** H. Peter Dooney
Accessories brands, licenses and classifications: Proprietary brand—Dooney & Bourke (handbags, small leathersgoods, luggage and accessories). Also has partnerships with MLB, NFL and NCAA schools.
Contact: 203-853-7515, www.dooney.com

DORFMAN PACIFIC

Founded: 1921; **President & CEO:** Douglas Highsmith; **Executive VP of Sales:** Scott Starnes; **SVP of Merchandise & Marketing:** Todd Gardner
Accessories brands, licenses and classifications: Proprietary brands—Biltmore, Scala™, Callanan, Cappelli Straworld Inc®, DPC™, Tropical Trends, Aegean, Brooklyn Hat and SCALA Kids. Licensed brands—Stetson® cloth hats and caps, Carlos and Santana by Carlos Santana, Stacy Adams®, Indiana Jones, Tommy Bahama®, Panama Jack®, Mossy Oak, Woolrich®, Larry Mahan, Justin (headwear).
Contact: 800-367-3626, www.dorfman-pacific.com

E. GLUCK CORPORATION

Founded: 1956; **Chairman & CEO:** Eugen Gluck
Executive VP: Barbara Weichselbaum; **Senior VP:** Mark Odenheimer, Michael Feagan, Jerry Dikowitz; **Vice President:** Rob Robertaccio
Accessories brands, licenses and classifications: Proprietary brands—Armitron, Armitron Adventure (watches). Licensed brands—Anne Klein, Badgley Mischka, Nine West, Vince Camuto, Christian Paul (watches)
Contact: 718-784-0700

ECHO DESIGN GROUP

Founded: 1923; **Owners:** Dorothy, Steven and Lynn Roberts
Accessories brands, licenses and classifications: Proprietary brand—Echo (scarves, outerwear, cold-weather accessories, hats, gloves, beachwear, handbags). Licensed brands—Polo (men's and women's neckwear, coldweather accessories, gloves), Lauren Ralph Lauren (neckwear, outerwear, cold-weather accessories, hats, gloves), Chaps (men's neckwear, hats, gloves, and women's neckwear, outerwear, hats).
Contact: www.echodesign.com

ERICA LYONS, UNCAS INT'L & HOME OF CRIMZONROSE

Founded: 1989; **President:** Felice Silvia; **Executive Vice President:** Felix Porcaro III; **Vice President of Erica Lyons:** Sheryl Schultz
Accessories brands, licenses and classifications: Proprietary brand—Erica Lyons and private brands (jewelry, giftware).
Contact: 401-262-9813; www.uncasinternational.com

FANTAS-EYES

Founded: 1989; **President:** Sam J. Terzi
Accessories brands, licenses and classifications: Proprietary brand—Fantas-Eyes (sunglasses, reading glasses, belts, jewelry). Licensed brands—Adrienne Vittadini (belts, jewelry), Rampage (belts, jewelry, sunglasses), Carlos Falchi (belts, jewelry, sunglasses)
Contact: 212-997-4433, www.fantas-eyes.com

FGX INTERNATIONAL

Founded: 1929; **CEO:** Anthony DiPaola; **President:** Jack Flynn; **EVP, North America:** Alex Bernhardt
Accessories brands, licenses and classifications: Proprietary brands—Foster Grant®, Corinne McCormack®, Sight Station™, Magnivision®, Gargoyles®, Anarchy®, SolarShield®, Ryders® and PolarEyes®. Licensed brands—Nine West®, Ironman®, Levi's®, Dockers®, French Connection®, Disney®, Hello Kitty®, Star Wars®, Panama Jack®, Reebok®, Body Glove®
Contact: 401-231-3800, www.fgxi.com

FOSSIL GROUP

Founded: 1984; **Chairman & CEO:** Kosta N. Kartsotis; **Executive VP, CFO & Executive VP & COO:** John A. White; **Executive VP, Chief Strategy and Digital Officer:** Greg McKelvey; **Executive VP, Portfolio:** Eric Anderson; **Executive VP, Fossil Brand:** Steve Evans
Accessories brands, licenses and classifications: Proprietary brands—Fossil (fashion timepieces, wearables, sunglasses, women's handbags, belts, small leathersgoods, men's bags, belts, small leather goods, women's and men's jewelry); Skagen (watches, wearables, bags, jewelry, lifestyle accessories); Misfit wearables, MICHELE wearables and timepieces, Relic wearables and timepieces, Skagen (timepieces, wearables, bags, jewelry, lifestyle accessories), Zodiac timepieces, Watch Station (retail stores and web). Licensed brands—Adidas Performance and Original timepieces, A/X wearables and timepieces, Burberry timepieces, Chaps wearables and timepieces, Diesel wearables, timepieces and jewelry, DKNY wearables and timepieces, Emporio Armani wearables, timepieces and jewelry, Emporio Armani Swiss timepieces, kate spade new york wearables and timepieces, Marc Jacobs wearables and timepieces, Michael Kors wearables, timepieces and jewelry, Karl Lagerfeld wearables and timepieces, Tory Burch wearables and timepieces.
Contact: www.fossilgroup.com

FRAAS

Founded: 1880; **Owners:** Fifth-generation Schmidt family; **U.S. President:** Michael Hatch; **U.S. Vice President of Sales:** Ken Krieger; **U.S. FRAAS Brand Sales Manager:** Aimee Zucchetti
Accessories brands, licenses and classifications: Proprietary brands—Cashmink, V. Fraas, FRAAS, FRAAS Black Label and FRAAS Silver Label (scarves, gloves, hats, wraps, ruanas, capes pareos, coverups and home décor throws).
Contact: 212-575-0191, www.vfraas.com, www.fraas.com

FREIDA ROTHMAN

Founded: 2010; **Founder & Creative Director:** Freida Rothman; **VP Sales, Independents:** Kendra Bridelle; **VP Sales, Majors:** Jennifer Young
Accessories brands, licenses and classifications: Freida Rothman (jewelry, sunglasses)
Contact: 718-513-4114, www.freidarothman.com

GIII APPAREL GROUP

Founded: 1956; **CEO:** Morris Goldfarb; **President & Vice-Chairman:** Sammy Aaron; **COO:** Wayne Miller; **CFO:** Neal Nackman; **EVP and Director of Strategic Planning:** Jeff Goldfarb; **Senior Advisor:** Jeanette Nostra-Katz.
Accessories brands, licenses and classifications: G-III is a leading manufacturer and distributor of apparel (outerwear, RTW, dresses) and accessories (handbags, luggage, cold weather, footwear) under licensed brands, owned brands and private label brands. Owned brands—Donna Karan, DKNY, Vilebrequin, Eliza J, Andrew Marc, Marc New York, Bass, and Jessica Howard. Fashion licenses—Calvin Klein, Tommy Hilfiger, Karl Lagerfeld, Kenneth Cole, Cole Haan, GUESS?, Vince Camuto, Ivanka Trump, Kensie, Jessica Simpson, Levi's and Dockers brands. Team sports licenses—National Football League, National Basketball Association, Major League Baseball, National Hockey League, Hands High, Touch by Alyssa Milano and more than 100 U.S. colleges and universities.
Contact: 212-403-0500; www.giii.com

GMA ACCESSORIES INC.

Founded: 1990; **Founder:** George Altirs; **Co-Founder:** Mike Altirs
• BALLETT GROUP, acquired by GMA Accessories in 2014
Founded: 1952; **President & CEO:** George Altirs; **Executive Senior VP & Partner:** Mike Altirs
Accessories brands, licenses and classifications: Private label jewelry, hair accessories, health and beauty care, and novelty products.
Contact: 212-768-2500, www.balletjewels.com
• CAPELLI NEW YORK, founded by GMA Accessories in 1990
Founded: 1990; **President & CEO:** George Altirs
Executive Senior VP & Partner: Mike Altirs
Accessories brands, licenses and classifications: Proprietary brands—Capelli New York, Capelli New York Kids, Capelli Sport, Charlotte, Charlotte Girl, Billito, Destination A, CAP3, Stith, Franchi, La Sera, Poverty Flats (fashion accessories, scarves, handbags, hats, cold weather, hair accessories, jewelry, hosiery, footwear, rainwear, sleepwear, sportswear, fitness accessories and novelty products)
Licensed brands—Badgley Mischka, Belle Badgley Mischka, Mark & James Badgley Mischka, Jewel Badgley Mischka, Via Spiga, Daisy Fuentes, Lemon, U.S. Army, HEAD, Covergirl Active, and Triple 5 Soul.
Contact: 212-684-3344, www.capellinewyork.com
• SONDRRA ROBERTS
Founded: 1981, acquired by GMA Accessories in 2016; **Owners:** George Altirs & Mike Altirs; **President:** Glenn Camche
Accessories brands, licenses and classifications: Proprietary brands—Sondra Roberts, SR Squared (handbags, small leathersgoods, fashion accessories).
Contact: 212-643-9728; www.sondraroberts.com

GLOBAL BRANDS GROUP

Founded: 2005; **President:** Jason Rabin; **Group President Fashion Accessories & Home:** Jarrod Kahn
• ROSETTI, div. of Global Brands Group
Founded: 1994 (purchased by GBG in 2006); **President:** Jane Thompson
Accessories brands, licenses and classifications: Proprietary brands—Rosetti, Rosetti GO, Lily Bloom, Kathy Van Zeeland, Tyler Rodan, Tig II by Tignanello. Licensed brand—Jennifer Lopez
Contact: 646-839-7000
• BETTER HANDBAGS, div. of Global Brands Group
Founded: 2004 (purchased by GBG in 2008); **EVP:** Debbie Forman-Pavan
Accessories brands, licenses and classifications: Proprietary brand—Tignanello, Aqualalia. Licensed brands—Cole Haan, Jones New York (all handbags)
Contact: 646-839-7000
• CIPRIANI, div. of Global Brands Group
Founded: 1972 (purchased by GBG in 2010); **EVP:**

2017 TOP 100 BRANDS & PLAYERS

Debbie Forman-Pavan

Accessories brands, licenses and classifications:

Cole Haan, Kate Spade, Michael Kors, Calvin Klein, Frye, Timberland, Kenneth Cole, Anne Klein, Rebecca Minkoff, Juicy Couture, BCBG, Spyder, Buffalo, Tignanello, Fiorelli

Contact: 646-839-7000

• GBG JEWELRY, div. of Global Brands Group

Founded: 2001 (purchased by GBG in 2011);

President: Jane Thompson

Accessories brands, licenses and classifications:

Proprietary brand—Lily Bloom. Licensed brands—Jennifer Lopez, BCBGeneration

Contact: 646-839-7000

• GBG SOCKS – PLANET SOX, div. of Global Brands

Founded: 1994; **President:** Elie Levy

Accessories Exchange **Founded:** 1909; **EVP:**

Abraham M. Dweck

Proprietary Brands—Planet Sox®, Candy Girl®, Med Tech®, Happy Girl™, Funky Socks®, Sport Essentials®, Happy Baby, Planet Kids®, Northwest Trails®, Olivia + Joy (handbags, small leathergoods, smart accessories, cosmetic bags, hosiery), LIV by Olivia + Joy (leather handbags), Tutilo (executive work totes, small leathergoods, smart accessories), Sorella (work totes), Adam & Alix, (legwear), My Sox (legwear), Active Energy (legwear, accessories), Crocs (legwear). Licensed Fashion—Kate Spade, Sam Edelman, Kensie, Frye, BCBG, Anne Klein, Bebe, Esprit, Ben Sherman. Licensed Lifestyle—Spyder, Fila, HEAD, TapouT, Hind, Layer 8, Avalanche. Licensed Characters—Disney, Nickelodeon, Mattel, Sesame Street, Hasbro, Thomas The Tank, Peppa Pig, Dreamworks, Star Wars. Private label for department store brands, mass brands and specialty stores (handbags, small leather goods, work totes, legwear).

GUESS

Founded: 1981; **Co-Founders:** Paul and Maurice Marciano

Accessories brands, licenses and classifications:

Proprietary brand—GUESS. Licenses—Eyewear by Marcolin; handbags, small leathergoods and luggage by Signal Brands; jewelry by K&M/Vendome USA; men's small leathergoods by Randa; footwear by Marc Fisher; GUESS & GC watches by Sequel Int'l; fragrance by Coty; mobile accessories by CG Mobile.

Contact: 877-44-GUESS (877-444-8377), www.guess.com

HANESBRANDS INC.

Founded: 1901; **Founder:** John Wesley Hanes; **CEO:** Gerald Evans; **Vice-President, General Manager Hosiery:** Tricia Bouras

Accessories brands, licenses and classifications:

Basic innerwear and activewear apparel: Hanes, Leggs, Champion, Playtex, DIM, bali, Maidenform, Flexees, JMS/Just My Size, Wonderbra, Nur Die/Nur Der, Lovable and Gear for Sports.

Contact: 646-205-3573; www.onehanesplace.com

HASKELL, LLC

Founded: 1990; **Chairperson/CEO:** Linda Fialkoff; **Vice Chairman/COO:** Brett H. Fialkoff; **President:** Steve Johns; **Executive Vice President of Merchandising Licensed Brands, Jewelry and Timepieces:** Garth Leas; **Creative Director, Brands:** Denise Venice

Accessories brands, licenses and classifications:

Proprietary brands—Miriam Haskell, Robert Lee Morris, M. Haskell, Samara, Robert Lee Morris, RLM Studio (QVC). Licensed brands—Diane Von Furstenberg (jewelry), Betsey Johnson (jewelry and watches), Kenneth Cole (jewelry), Steve Madden (jewelry and watches). Also owns 50% of online retailer Charm & Chain.

Contact: 212-764-3332, www.haskelljewels.com

HOBO

Founded: 1991; **Co-Founder & Chief Executive Officer:** David Brewer; **Co-Founder & Chief Visionary Officer:** Koren Ray

Accessories brands, licenses and classifications:

Proprietary brands—Hobo (leather handbags and small leather goods).

Contact: wholesale@hobobags.com, www.hobobags.com

HOT SOX

Founded: 1971; **Parent Company:** Renfro Corporation **President:** Dean Norman; **Sr. VP of Global Sales:** Gary Henkin; **National Accounts Manager:** Karen Cohen

Accessories brands, licenses and classifications:

Proprietary brand—Hot Sox. Licensed brands—Polo Men's, Polo Women's, Lauren, Polo Kids (hosiery), Chaps, Vera Bradley, Airwalk

Contact: 212-554-3865; www.hotsox.com

IBB

Founded: 1977; **Owners & Presidents:** Gavin Kovacs and Drew Kovacs

Accessories brands, licenses and classifications:

Proprietary brands—IBB (fine and bridge jewelry), Jules B (fashion jewelry).

Contact: 954-660-6900, www.ibbusa.com

ICON EYEWEAR

Founded: 1987; **Owners:** Mike and Julie Chang **President:** Effy Zinkin; **Executive VP:** Mike Cotton

Accessories brands, licenses and classifications:

Proprietary brands—Icon Eyewear, Precision Eyewear, Koolkitters, My Couture, I Design, I Performance, Cap Off, Perfect Vision, Studio One Optics (sunglasses, readers). Licensed brands—Geoffrey Beene, A.B.S. by Allen Schwartz, Borghese, Dickies, Franco Sarto, Naturalizer, Life Stride, Lyric and Culture, Sag Harbor, (all sunglasses, readers), Goodyear, Umbro, Zoo York, Dollhouse, Jeffrey Banks, Look Eyewear, Hawaiian Tropic (all sunglasses).

Contact: 201-330-9333, www.iconeyewear.com

ICONIX BRAND GROUP, INC.

Founded: 2005; **CEO:** John Haugh
Iconix Brand Group, Inc. owns, licenses and markets a portfolio of consumer brands including: CANDIE'S®, BONGO®, JOE BOXER®, RAMPAGE®, MUDD®, MOSSIMO®, LONDON FOG®, OCEAN PACIFIC®, DANSKIN®, ROCAWEAR®, CANNON®, ROYAL VELVET®, FIELD-CREST®, CHARISMA®, STARTER®, WAVERLY®, ZOO YORK® (R), UMBRO® (R), LEE COOPER® (R), ECKO UNLTD.®, MARC ECKO®, and ARTFUL DODGER. In addition, Iconix owns interests in the MATERIAL GIRL®, ED HARDY®, TRUTH OR DARE®, MODERN AMUSEMENT®, BUFFALO®, NICK GRAHAM® and PONY® brands.

Contact: 212-730-0030, www.iconixbrand.com

INGE CHRISTOPHER

Founded: 1986; **Owners & Co-Founders:** Inge Hendromartono; Christopher Senn

Accessories brands, licenses and classifications:

Proprietary brands—Inge Christopher, Inge Sport, INGE (handbags, clutches, minaudières, evening bags, bridal bags, accessories), Whiting & Davis (handbags, clutches, minaudières, bridal bags, chains, purse accessories).

Contact: 212-564-1151 or 415-457-2595, www.ingechristopher.com, www.whitinganddavis-bags.com

JACMEL JEWELRY INC.

Founded: 1977; **President:** Jack Rahmey; **Executive Vice Presidents:** Morris Dweck, Nathan Dweck, Tom Miullo, Evan Berkley, Albert Rahmey

Accessories brands, licenses, and classifications:

Proprietary brand—Trrtlz. Licensed brands—Character & Studio: Disney, Sanrio, Warner Brothers, Peanuts, Nickelodeon, Peppa Pig, Betty Boop, Universal, Peeko. Lifestyle Brands: Hallmark, Ellen Tracy, Adrienne Vittadini, MLB, NFL, Brides, InStyle. Luxury Brand: Stephen Dweck (fine/bridge and costume jewelry for all proprietary and licensed brands.)

Contact: 800-945-4300, www.jacmel.com

JESSICA SIMPSON COLLECTION, DIV. OF SEQUENTIAL BRANDS GROUP

Founded: 2005; **Chief Creative Officer:** Jessica Simpson; **Co-Creative Director:** Tina

Simpson; **Division President:** Jameel Spencer

Accessories brands, licenses and classifications:

Partners—footwear & active footwear by Camuto Group; jeanswear, sportswear and girl's apparel by One Jeanswear Group; dresses and outerwear by GIII; swimwear, girl's and toddler swimwear and girl's outerwear by Amerex; performance activewear by RDG Global; maternity by Destination Maternity; intimate apparel by Vandale; sun and optical frames by Colors In Optics; jewelry, handbags and small leathergoods by Showroom35; fragrance by Parlux; legwear, belts and coldweather by Amiee Lynn; slippers by R&S; luggage by Olivet International; maternity by Destination Maternity; girls and baby footwear by Trimfoot; girls legwear by HYP; toddler and baby apparel & outerwear, Q4; bedding by Peking Handicraft; towels by 1888 Mills; rugs and bath accessories by Bacova Guild.

Contact: 646-564-2577, www.jessicasimpson.com

• SEQUENTIAL BRANDS GROUP

Founded: 2012; **CEO:** Karen Murray; **Fashion Division President:** Jameel Spencer

JEWELRY GROUP, THE

Parent Company: Sycamore Partners; **CEO:** Fran Lukas

Accessories brands, licenses and

classifications: Proprietary Brands—Anne Klein, Nine West, Lonna & Lilly, Judith Jack, Napier, Gloria Vanderbilt, Wander Road, R.T. James, Pet Friends. Licensed brands—Givenchy, Marchesa, Jenny Packham, Ivanka Trump. The Group also produces and develops private label jewelry.

Contact: 917-229-2743

KATE SPADE & COMPANY

Founded: Established as Liz Claiborne Inc. in 1976, debuted as Kate Spade & Company in February 2014; Purchased by Coach in 2017. **CEO:** Craig Leavitt

Accessories brands, licenses and classifications:

Proprietary brands—kate spade new york, Jack Spade, Adelington Design Group (apparel, jewelry, watches,

wearable tech, footwear, handbags, small leather goods, luggage and travel accessories, coldweather, kids, home, gift, men's apparel and accessories). **Contact:** 212-739-6550, www.katespadeandcompany.com

KAYSER-ROTH CORP.

Founded: 1958; **President & CEO:** Kevin Toomey; **Executive VP & General Manager:** Julia C. Townsend; **VP Sales:** Deborah Gildersleeve; **VP Design:** Catrinel Popa
Accessories brands, licenses and classifications: Proprietary brands—HUE (tights, leggings, hosiery, legwear accessories, intimates, shapewear, men's socks, women's socks, kids, leggings, tights), No Nonsense (leggings, tights, shapers, hosiery, sleepwear, women's socks, men's and kids' socks), Burlington (hosiery, men's socks, women's socks and slippers), Calvin Klein (hosiery). **Contact:** 800-575-3497, www.kayser-roth.com

K. BELL

Founded: 1979 (purchased by Renfro Corp. in 2010) **President:** Greg Matson; **Founder:** Karen Bell
Accessories brands, licenses and classifications: Proprietary brands—K. Bell, K. Bell Men's, K. Bell Sport, K. Bell Kids (boys and girls), KurB. Licensed brands—Laurel Burch, The Girls, Sperry Top-Sider, Keds, Grumpy Cat (all legwear). **Contact:** 310-693-8911, www.kbellsocks.com jenny.wu@kbellsocks.com

KENDRA SCOTT

Founded: 2003; **CEO:** Kendra Scott; **COO:** Lon Weingart
Accessories brands, licenses and classifications: Proprietary brand—Kendra Scott (jewelry and jewelry organizers). **Contact:** 212-810-2894; www.kendrascott.com

KENNETH JAY LANE

Founded: 1963
President: Kenneth Jay Lane; **Executive Vice President:** Chris Sheppard
Accessories brands, licenses and classifications: Proprietary brand—Kenneth Jay Lane (CZ jewelry, eyewear). **Contact:** 212-967-8950 / 877-953-5264, www.kennethjaylane.com, www.kennethjaylane.net

KIPLING

Founded: 1987; Parent Company: VF Corp.; **President:** Nina Flood; **VP of Sales:** Claire Borda; **VP Marketing:** Jennifer Sacco
Accessories brands, licenses and classifications: Proprietary brand—Kipling (handbags, accessories, totes, backpacks, luggage). **Contact:** 212-841-7215, www.kipling-usa.com

K & M ACCESSORIES

Founded: 1959; **Parent Company:** American Biltrite Inc.; **President, K&M Accessories:** Todd Marcus
Accessories brands, licenses and classifications: Proprietary brands—Vendôme (department store fashion jewelry), Scorpio Accessories (junior specialty jewelry), Facets by Vendôme (look-of-real jewelry), Glitz & Glam (social occasion jewelry), Finishing Touches (metal and basic jewelry), Trendz (specialty fashion jewelry), Bella Luxe (hair/scarves). Licensed brands—GUESS, T Tahari, Avec Les Filles, (women's fashion jewelry), Ashley Nell Tipton (plus-sized fashion jewelry and accessories), Jessica McClintock and Say "Yes" to the Prom (bridal/prom jewelry and hair accessories). **Contact:** 212-573-9559; www.kandmaccessories.com

LA ROCKS

Founded: 2002; **CEO:** Joe Behney; **CFO & COO:** Ashish Arora
Accessories brands, licenses and classifications: Proprietary brands—Unwritten, Footnotes, Shine, Love is Forever, Love Grows, Arms of Love, Sweet Serenity Licenses—Disney, Marvel, American Greetings, lovethislife, more to come (all bridge and fine jewelry). **Contact:** 213-488-1290 X105, www.la-rocks.com

LUX ACCESSORIES

Founded: 2005. **Owner & CEO:** Shaya Reiter; **CMO:** Mandy Reiter; **Executive Vice President of Sales:** Adam Zwick, Allyson Berger
Accessories brands, licenses and classifications: Proprietary brands—Lux Accessories, International Inspirations, DLux, nOir, N by nOir, Danielle Nicole (all jewelry and hair accessories). **Contact:** 866-LUX-JEWEL, www.shopluxenyc.com, www.noirnyc.com

LUXOTTICA

Founded: 1961; **Founder & Executive Chairman:** Leonardo Del Vecchio; **CEO:** Massimo Vian (CEO for Product and Operations). **President Luxottica Wholesale NA:** Fabrizio Uguzzoni; **VP of Marketing Luxottica Wholesale NA:** Chiara Bernardi
Accessories brands, licenses and classifications: Proprietary brands—Ray-Ban, Oakley, Vogue Eyewear, Persol, Oliver Peoples, Alain Mikli and Arnette. Licensed brands—Armani Exchange, Brooks Brothers, Bvlgari, Burberry, Chanel, Coach, Dolce & Gabbana, DKNY, Emporio Armani, Giorgio Armani, Michael Kors, Miu Miu, Polo Ralph Lauren, Paul Smith, Prada, Ralph Lauren, Starck Eyes, Tiffany & Co., Tory Burch, Valentino, Versace (all eyewear). **Contact:** 800-422-2020, www.luxottica.com

MAGID

Founded: 1989; **Owner & President:** Pinny Rand; **Owners & Vice Presidents:** Larry Rand, Ari Rand, Charles Rand
Accessories brands, licenses and classifications: Proprietary brands—Magid (felt hats, knit hats, straw hats, handbags, canvas bags, straw bags, evening bags, metal mesh bags, scarves, sarongs, hair accessories, fascinators, gloves, knitwear, tights and leggings), Rebecca & Rifka (handbags, wallets), AW Items (wraps, ruanas, ponchos, kimonos, scarves, gloves), Luv My Wrap (wraps, ruanas, kimonos, ponchos). Licensed brands—Adrienne Vittadini (hats, wraps, ruanas, kimonos, ponchos), JONES NEW YORK (hats, wraps, ruanas, kimonos, ponchos), Isaac Mizrahi (hats), Jessica McClintock (hats, scarves, ponchos, wraps), Just Jamie (wraps, ruanas, ponchos, kimonos, scarves, gloves)

MARCHON

Founded: 1983; **President & CEO:** Nicola Zotta
Accessories brands, licenses and classifications: Proprietary brands—Flexon®, Dragon Alliance, MarchoNYC, Skaga, Airlock and Tres Jolie. Licensed brands—Calvin Klein Collection, Calvin Klein, Calvin Klein Jeans, Chloe, Columbia, Diane von Furstenberg, Etro, G-Star RAW, Karl Lagerfeld, Lacoste, Liu Jo, Longchamp, Marni, MCM, Nautica, Nike, Nine West, Salvatore Ferragamo, Sean John (all eyewear). **Contact:** 800-645-1300, www.marchon.com

MARCOLIN GROUP

Founded: 1961; Group **CEO:** Giovanni Zoppas; **COO:** Massimo Stefanello; **Worldwide Commercial General Manager:** Massimo Renon
Accessories brands, licenses and classifications: Proprietary brands—Viva, Marcolin and Web (all eyewear). Licensed brands—Tom Ford, Balenciaga,

Moncler, Ermenegildo Zegna, Montblanc, Roberto Cavalli, Tod's, Emilio Pucci, Swarovski, Dsquared2, Diesel, Just Cavalli, Covergirl, Kenneth Cole, Timberland, Guess, Gant, Harley-Davidson, Marciano, Catherine Deneuve, Skechers, Bongo, Candle's, Rampage (all eyewear). **Contact:** 800-537-9265, www.marcolin.com

MARSALA

Founded: 1977; **President:** Bill Giovanello; **VP of Sales:** Bonita Wiseman
Accessories brands, licenses and classifications: Proprietary brands—LeVieux Marcasite, Itsy Bitsy Sterling, Charmed by Diamonds, Diamond Shadows, I Promise You, Icy Colours, Life's Little Blessings, Personal Charm, Sterling Facets (all jewelry). **Contact:** New York 212-239-8942; Ohio 614-276-3352

MEMOI

Founded: 1957; **Owner, President & CEO:** Joseph Steinberg; **VP of Sales:** John Flynn; **Merchandising, Product Development & Sourcing:** Serina Modica
Accessories brands, licenses and classifications: Proprietary brands—MeMoi (legwear, ladies, men's & kids collection), SlimMe by MeMoi (shapewear), SlimLux (shapewear), SlimX (shapewear), SlimChic (shapewear), Melas (legwear), JustMe (legwear), Legmogu'e (legwear). Licensed brands—Levante (legwear), Natori (legwear, shapewear), Josie (legwear). **Contact:** 908-486-5302, 917-453-5674, www.memoi.com

MICHAEL KORS

Founded: 1981; **Honorary Chairman & Chief Creative Officer:** Michael Kors; **Chairman & CEO:** John Idol; **President, Accessories and Footwear:** Philippa Newman
Accessories brands, licenses and classifications: Proprietary brands—Michael Kors Collection, MICHAEL Michael Kors (handbags, small leather-goods, footwear, belts, watches, jewelry and eyewear), Michael Kors Access (wearable technology). **Contact:** 212-201-8100, www.michaelkors.com

MONDANI

Founded: 1996; **President:** Steven Hedaya
Accessories brands, licenses and classifications: Proprietary brands—Mondani (handbags, small leathergoods and accessories), Emilie M. (handbags, small leather goods and accessories). Licensed brands—ZAC Zac Posen (handbags, small leathergoods and accessories), Ivanka Trump (handbags, small leathergoods), London Fog (handbags, small leathergoods). **Contact:** 212-244-0880 or 800-847-0072, www.mondani.com

MOVADO GROUP, INC

Chairman & CEO: Efraim Grinberg; **SVP & Chief Financial Officer:** Sallie DeMarsillis; **SVP & Chief Marketing Officer:** Mary Leach
Accessories brands, licenses and classifications: Proprietary brands—Movado, EBEL, Concord. Acquired JLB Brands in 2017 including Olivia Burton line. Licensed brands—Coach, HUGO BOSS, Lacoste, Juicy Couture, Tommy Hilfiger, Scuderia Ferrari Orologi, Rebecca Minkoff and Uri Minkoff (all watches). **Contact:** 800-810-2311 www.movadogroup.com

MUNDI WESTPORT GROUP

Founded: 1969; **President:** Kevin Ross; **Owner:** John Florin and Jane Langendorff
Accessories brands, licenses and classifications:

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Proprietary brands—Mundi (small leathergoods), Stella@Maxx (cosmetic bags). Licensed brands—Nautica (handbags, small leathergoods, cosmetic bags), Tahari (handbags, small leathergoods, cosmetic bags, belts) Jessica McClintock (evening bags), Kooba (handbags, small leathergoods).
Contact: 212-779-5900, www.mundwestport.com

MZ BERGER & CO

Founded: 1950; **CEO:** Bernard Mermelstein; **VP Fashion Watches:** Brenda Russo; **VP Licensed Watches:** Debbie Chan; **VP Sales:** Carolyn Daher
Accessories brands, licenses and classifications: Proprietary brands—Elgin, Gruen, Sharp, Waltham (watches). Licensed brands—Disney, Marvel, Lucas, DreamWorks, Universal, Nickelodeon, Hasbro, Cartoon Network, Saban, Yo-Kai Watch, Betty Boop, Mattel, Mars and WWE (watches and clocks).
Contact: 718-472-7500, www.mzb.com

MZ WALLACE

Founded: 1999; **Co-Founders and Designers:** Monica Zwirner and Lucy Wallace Eustice; **CFO:** Kevin Mogyoros
Accessories brands, licenses and classifications: Proprietary brand—MZ Wallace (bags and accessories for an active lifestyle: travel, gym, parenting, work, everyday).
Contact: 646-564-2183, mzwallace.com

NADRI

Founded: 1984; **Founder/President/CEO:** Young Tae MacGyver Choi; **EVP & CMO:** Greg Brannan; **Senior Executive VP:** Soonoki Choi; **VP of Design and PD:** Rie McCoy; **VP of Sales & Planning:** Katherine Light
Accessories brands, licenses and classifications: Proprietary brands—NADRI, NADRI STERLING, ADRIANA ORSINI, ADRIANA ORSINI STERLING, Eliot Danori, AVA NADRI, LORA PAOLO, The Jewelry Collection by NADRI, and Napoli (all jewelry).
Contact: 201-585-0088, www.nadri.com

NATASHA ACCESSORIES LTD.

Founded: 2006; **Chief Executive Officer:** Ravie Singh; **EVP Merchandising & Marketing:** Lorrie Frost
Accessories brands, licenses and classifications: Proprietary brands—Tasha, Natasha, Natasha Couture, Natasha Girl (kids), (jewelry, evening bags, belts, scarves, hair accessories, key chains, cosmetic bags, iPhone cases, decorative hats and handbag charms).
Contact: 212-643-2525, tasha@natashaaccessoriesltd.com

THE NES GROUP

Founded: 2000; **Chief Executive Officer:** Nemo Gindi
Accessories brands, licenses and classifications: Proprietary Brands—Lesa Michelle, Mia Sara, Paisley Walker, Structure, Creed, 1913, Brooklyn Exchange, Mason Parker, Kitsune, Vantage. Licensed Brands—Steve Madden, Ben Sherman, Ike Behar, Ecco Unltd, Akademiks. Private Label development for department, specialty and television retail. Ladies and mens jewelry and accessories: fine, bridge, sterling, stainless steel, costume and watches.
Contact: 212-502-0025, www.thenesgroup.com

NINE WEST GROUP

CEO Nine West Group: Joel Oblonsky; **EVP Merchandising & Licensing:** Claudia Gerbas; **Vice Accessories, Licensing:** Margaret Nicklas; **Licensing Director:** Irenka Jakubiak
Parent Company: Nine West Holdings; **CEO:** Ralph Schipani
Accessories brands, licenses and classifications: Proprietary brand—Nine West (footwear, handbags). Nine West Licenses—belts, scarves, coldweather accessories by Aimee Lynn; watches by E. Gluck Corp; hats and sunglasses by FGX International; I egwear (tights, leggings, socks and girls legwear) by Leg Apparel; optical eyewear and Rx sun by Marchon; luggage by Randa Luggage; kids footwear by BBC Intl, slippers by RG Barry.
Contact: 212-536-9521, www.ninewest.com

PAN OCEANIC EYEWEAR LTD.

Founded: 1969; **Owner/Proprietor:** Ronald Terzi
Accessories brands, licenses and classifications: Proprietary brand—EYESQUARED. Licensed brands—Hello Sunshine, Hello Kitty, Disney, Marvel, DC, Nickelodeon, Playboy, Barbie (sunglasses, readers, fashion eyewear, eyeglass cases).
Contact: 212-354-7744, www.panoceanicgroup.com
• BASHA ACCESSORIES, division of Pan Oceanic
Acquired: 2000; **CEO:** Joseph Terzi; **President:** Leslye Funk
Accessories brands, licenses and classifications: Proprietary brands—BASHA, Estee & Lilly (ladies and childrens fashion scarves, coldweather, ruanas, shawls, wraps, capes, ponchos, children novelty items).
Contact: 212-354-7744
• LA REGALE, division of Pan Oceanic
Acquired: 2012; **Brand Manager & Creative Director:** Jerry Perry
Accessories brands, licenses and classifications: Proprietary brands—La Regale, Zoe Adams, Lenore by La Regale (evening bags, bridal, special occasion, clutches, minaudieres, day-to-evening handbags).
Contact: 212-354-7744

PATRICIA NASH DESIGNS INC.

Founded: 2010; **Designer and CEO:** Patricia Nash; **VP of Sales:** Dorian Tave; **VP of Operations:** Jennifer Evans; **PR:** Megan McCalla
Accessories brands, licenses and classifications: Proprietary brand—Patricia Nash (leather handbags and accessories, scarves, and footwear), Nash for Men (bags, backpacks, and small leathergoods).
Contact: 212-244-2563 (NY Showroom), (865) 524-2626 (Corporate Office), www.patricianashdesigns.com

RG BARRY

Founded: 1947; **President & CEO:** Greg A. Tunney
Footwear Business Unit President: Lee Smith
baggallini® Business Unit President: Alan Krantzler
Foot Petals® Business Unit President: Jeff Cosgrove
Accessories brands, licenses and classifications: Proprietary footwear brands—Dearfoams®, df by Dearfoams™, dluxe by Dearfoams™, Signature by Dearfoams™; Nine West Slippers. Proprietary handbags, tote bags and travel products—baggallini®, proprietary foot and shoe care products—Foot Petals®, Fab Feet®, Fancy Feet®, Heavenly Heelz®, Killer Kushionz®, Technogel™, Tip Toez® Cushionology®
Contact: 800-848-7560, www.dearfoams.com, www.baggallini.com, www.footpetals.com

R.J. GRAZIANO

Founded: 1975; **President:** R.J. Graziano; **Sales Manager:** Lindsey Kress
Accessories brands, licenses and classifications: Proprietary brands—R.J. Graziano (jewelry, handbags).
Contact: 212-685-3737, www.rjgraziano.com

REBECCA MINKOFF

Founded: 2005; **Co-Founders:** Rebecca & Uri Minkoff
Accessories brands, licenses and classifications: Proprietary brands—Rebecca Minkoff (handbags, small leathergoods, footwear, jewelry, ready-to-wear, tech accessories, coldweather, watches), Uri Minkoff (men's accessories and ready-to-wear).
Contact: 212-677-7829
www.rebeccaminkoff.com, www.uriminkoff.com

ROMAN AND SUNSTONE

Founded: 1973; **President:** Sally Alex
Accessories brands, licenses and classifications: Proprietary brands—Sunstone, Eternally Radiant, Roman, Wearable Art, Bella Uno, Roman Luxe, & Roman Bride (fashion and bridge jewelry). Licensed brands—Kenneth Jay Lane (fine jewelry).
Contact: 212-889-0740, www.romansunstone.com

SÀFILO GROUP

Founded: 1934; **CEO of Sàfilo Group:** Luisa Delgado; **CEO of Sàfilo North America:** Henri Blomqvist; **Senior VP of Sunglass Sales:** Mark Ugenti
Accessories brands, licenses and classifications: Proprietary brands—Carrera, Oxydo, Polaroid, Smith. Licensed brands sold in the U.S.—Banana Republic, Bobbi Brown, BOSS, BOSS Orange, Céline, Dior, Dior Homme, Elie Saab, Fendi, Fossil, Givenchy, havana Jack Spade, Jimmy Choo, Juicy Couture, kate spade new york, Marc Jacobs, Max Mara, Moschino (January 2018), Love Moschino (January 2018), rag & bone (January 2018), Swatch, Tommy Hilfiger (all eyewear).
Contact: 212-736-5090, www.safilogroup.com

THE SAK BRAND GROUP

Founded: 1989; **CEO & Co-Founder:** Mark Talucci
Co-Founder: Todd Elliott
Accessories brands and classifications: Proprietary brands—The Sak (bags, small leathergoods and media accessories, jewelry by Almar), Sakroots (bags, footwear, tech, media accessories, small leathergoods, stationery, travel/luggage, jewelry), The Sak Collective (leathergoods and bags newly launched in 2017).
Contact: 212-329-4500, www.thesak.com, www.sakroots.com

SASHA

Founded: 1980; **Owner & President:** Erol Devli
Accessories brands, licenses and classifications: Licensed brands—Beverly Hills Polo Club and Baby Phat. Proprietary brands—Sasha casual and special occasion/evening bags, Sasha wallets and cosmetic bags, Sasha Hats, Sasha Footwear, Sasha Girl for Juniors, Stephanie Nicole fashion bags, DiViaggio travel bags.
Contact: 212-268-4000

SHALOM INT'L CORP

Founded: 1961; **CEO:** Steve Shalom
President: Eddie Baranoff
Accessories brands, licenses and classifications: Proprietary Brands—Amelia Designs; ISC (women's and kid's jewelry, infant accessories); So'Dorable (infant accessories); Totally Sox, Prosox (hosiery); Stylin' by Bundle O' Braids, Kids by Bundle O' Braids (hair accessories). Licensed brands—Little Me,

Flapdoodles (infant accessories); Kangol, Junk Food, Rocawear, Airheads (hosiery).
Contact: 800-533-8040, www.shalomint.com, www.iscjewels.com

STEPHAN & CO

Founded: 1988; **CEO:** Stephan Rubin
Accessories brands, licenses and classifications: Proprietary brand—Stephan & Co. and private label (jewelry)
Contact: 212-481-3888 ext. 111
www.stephanandco.nyc

STEVE MADDEN ACCESSORIES

Founded: 1995; **Design Chief:** Steve Madden; **Group President, Handbags and Fashion Accessories:** Daniel Friedman **President, Handbags Steve Madden, Steven by Steve Madden, and Betsey Johnson:** Sloan Tichner; **President, Belts:** Renee Cohen; **President, Madden Zone, Big Buddha, Madden Girl, Men's Bags:** Larry Zakarin; **Co-President:** Jeff Goldstein; **President, Coldweather/Fashion Accessories:** David Seeherman
Accessories brands, licenses and classifications: Proprietary brands—Steve Madden (footwear, handbags, eyewear, sunwear, legwear, hats, belts, cold-weather, scarves, beachwear, sunglasses, gifting & tech accessories), Steven by Steve Madden, Madden Girl (footwear, handbags, gifting & tech accessories), Big Buddha (handbags, footwear, belts, coldweather accessories, sunglasses, gifting & tech accessories); Licensed brands—Outerwear by Q4 Design; hosiery by Gina Group; bedding by Geneva Home Fashion; luggage by 24/7; umbrellas by Baum Essex; men's accessories by Mundi Westport Group, jewelry, watches and hair accessories by NES Jewelry; optical eyewear by Clear Vision Optical.
Contact: 212-695-5545, www.stevemadden.com
• BETSEY JOHNSON, division of Steve Madden
Founded: 1978 (purchased by Steven Madden, Ltd. in 2012); **Creative Director:** Betsey Johnson; **President, Handbags:** Sloan Tichner; **President, Footwear:** Wendy Steinberg; **President, Belts:** Renee Cohen; **President, Fashion Accessories:** David Seeherman
Accessories brands, licenses and classifications: Proprietary brands—Betsey Johnson (handbags, Luv Betsey Handbags, Betseyville Handbags, footwear, Betseyville Footwear belts, coldweather accessories, sunglasses, Luv Sunglasses, Betseyville Sunglasses, and optical), Blue by Betsey Johnson (footwear, intimates, jewelry and handbags). Licenses—sleepwear and intimates by Carole Hochman Design Group; jewelry and timepieces by Haskell Jewels; swimwear and coverups by Malibu Design Group; dresses, outerwear and active by The Levy Group; legwear by Gina Group; umbrellas and housewares by Baum and Essex; children's apparel by GW Industries; bedding and bath by Revman International; hosiery by Gina Group; children's apparel GW Designs.
Contact: 212-695-5545, www.betseyjohnson.com
• BIG BUDDHA, division of Steve Madden
Founded: 2001 (purchased by Steven Madden, Ltd. in 2010); **President, Handbags:** Larry Zakarin; **President, Coldweather:** David Seeherman; **President, Shoes:** Cherrie Blum
Accessories brands, licenses and classifications: Proprietary Brand—Big Buddha (handbags, belts, coldweather accessories, sunglasses)
Contact: 212-857-9580, www.bigbuddha.com
• CEJON, division of Steve Madden
Founded: 1992 (purchased by Steve Madden Ltd in 2011); **President:** David Seeherman

Accessories brands, licenses and classifications: Proprietary brands—Steve Madden (fashion accessories, coldweather, hats, belts and sunglasses), Big Buddha (fashion accessories, coldweather, hats, belts and sunglasses), Betsey Johnson (fashion accessories, coldweather, hats, belts and sunglasses), Cejon (fashion accessories and coldweather). Additional brands—Brian Atwood (sunglasses), Northshore (sunglasses.)
Contact: 212-967-4663, www.cejon.com
• BRIAN ATWOOD, division of Steve Madden
Founded: 2001 (purchased by Steve Madden Ltd in 2014) **President, Shoes:** Timothy Callahan
Accessories brands, licenses and classifications: Brian Atwood
Contact: www.stevemadden.com

SWAROVSKI

Founded: 1895; **Chairman of the Board and Head of the Swarovski Consumer Goods Business:** Robert Buchbauer; **Head of the Swarovski Gems Business, Swareflex and the Swarovski Lighting Business:** Daniel J. Cohen; **Spokesperson of the Board and Head of the Swarovski Professional Business:** Markus Langes-Swarovksi; **Head of Corporate Communications and Design Services:** Nadja Swarovski; **Creative Director and Executive Vice President Communication:** Nathalie Colin
Accessories brands, licenses, and classifications: Proprietary brand—Swarovski Crystal Business includes Professional, Atelier and their Consumer Goods Business (crystals and jewelry).
Contact: www.swarovski.com

TANYA CREATIONS

Founded: 1978 by Peter Wallick and his father, Haskell Wallick; **Chairman & CEO:** Peter Wallick; **President:** Jeffrey Massotti
Accessories brands, licenses and classifications: Proprietary brands—Accent Accessories, Elements, Elements of Life, Kerissa Creations, Private label (fashion jewelry).
Contact: 401-438-8050, ext. 148
www.tanyacreations.com

TORY BURCH

Founded: 2004; **Chairman, Chief Creative Officer:** Tory Burch; **President:** John Mehas; **Chief Legal Officer & President of Corporate Development:** Robert Isen
Accessories brands, licenses and classifications: Proprietary brand—Tory Burch (ready-to-wear, shoes, handbags, accessories, eyewear, watches, home, fragrance).
www.toryburch.com

TOTES ISOTONER CORP

Founded: 1961; Parent Company: Freeman Spogli & Co. and Investcorp; **President & CEO:** Dan Rajczak
Accessories brands, licenses and classifications: Proprietary brands—Isotoner (coldweather and slippers), Totes (umbrellas, rainwear, slippers, boots and gift items), Acorn (slippers, socks and casual footwear), Manzella (gloves and hats), Just Sheepskin (slippers and boots). Licensed Brands—Woolrich (gloves and hats), C9 (cold weather), Champion (gloves and hats).
Contact: Cincinnati HQ: 513-682-8200
www.totes-isotoner.com

TREBBIANO DBA SHOWROOM 35

Founded: 1997; **Owner:** Tony Cheng; **President & CEO:** Terry McCormick; **President of Botkier New York:** Gene Berkowitz
Accessories brands, licenses and classifications: Proprietary brands—Botkier NY (handbags, small leather goods, footwear, jewelry); GWP (gift with purchase). Licensed brands—Jessica Simpson (handbags, small leathergoods, jewelry); Vince Camuto (jewelry); Tommy Bahama (handbags); Joe's Jeans (handbags); Nicole by Nicole Miller (handbags, jewelry); Nicole Miller NY (handbags, small leathergoods, cosmetic bags); Louise et Cie (jewelry); Cole Haan (jewelry).
Contact: 212-862-2770

TRESKA

Founded: 1979; **President:** Kay Pile; **Vice President:** Wade Bryan; **CFO:** Jayme Shaffer
Accessories brands, licenses and classifications: Treska, Aris by Treska, Zevar by Treska (fashion jewelry, scarves, handbags and apparel).
Contact: 888-535-9288, www.treska.com

UGG

Founded: 1978; **President:** Andrea O'Donnell
Accessories brands, licenses and classifications: Proprietary brand—UGG® (men's, women's and kids footwear, loungewear, handbags, small leather goods, all done in-house; sportswear and outerwear outsourced; coldweather accessories licensed by Fownes Bros. and home product lines licensed by Britannica).
Contact: 212-247-8552 ext. 2773, www.ugg.com

UNITED LEGWEAR & APPAREL CO. LLC

Founded: 1998; **President and CEO:** Isaac E. Ash; **COO/CFO:** Christopher Volpe; **SVP Sales:** Gennie Murphy
Accessories brands, licenses and classifications: Proprietary brands—BabyLegs, TicTacToe, Sox & Co. Master Licensee — PRO PLAYER. Licensed brands—Adrienne Vittadini, Bread & Boxers, C&C California (flip flops, legwear, children's apparel), Happy Socks, Limited Too (flip flops, legwear, sleepwear), PUMA Bodywear, Legwear, Accessories, PUMA Kids Apparel, Skechers legwear and accessories, Weatherproof, and Focused Space.
Contact: www.unitedlegwear.com

VERA BRADLEY

Founded: 1982; **CEO:** Robert Wallstrom; **Co-Founder and Chief Creative Officer:** Barbara Baekgaard; **Executive Vice President of Design:** Kim Colby
Accessories brands, licenses and classifications: Proprietary brand—Vera Bradley (accessories, handbags, luggage, eyewear, jewelry, backpack, home, tech, clothing, fragrance, swimwear, desk and stationery, footwear and collegiate).
Contact: 888-855-8372, www.verabradley.com

XCEL BRANDS INC

Founded: 2011; **Chairman & CEO:** Robert W. D'Loren; **President & COO:** Giuseppe "Joe" Falco; **Executive Vice President of Business Development and Treasury:** Seth Burroughs; **CMO:** Catherine "Kate" Twist; **CFO:** James F. Haran
Accessories brands, licenses and classifications: Isaac Mizrahi purchased by Xcel Brands in 2011; Judith Ripka purchased by Xcel Brands in 2014; H Halston and H by Halston purchased by Xcel Brands in 2014; C. Wonder purchased by Xcel Brands in 2015.
Contact: 347-727-2474, www.xcelbrands.com